ZENITH PARTNER PROGRAM

Expand Your Portfolio with **Insurance-Backed** Supply Chain Finance



Partner with Zenith to provide your clients with institutional-grade, insurance-backed supply chain finance solutions that accelerate growth while complementing their existing capital structures.

ZENITH

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Are your clients seeking accessible, insurance-backed financing? Join the Zenith Partner Program to deliver innovative, unsecured funding that complements traditional lending.

Our flexible solutions empower mid-market and PE-backed companies—unlocking new revenue opportunities and strengthening supplier relationships without disrupting existing capital structures.

Why Partner with Zenith?

Zenith's insurance-backed financing solutions work in partnership with financial institutions, private equity firms, and professional service providers to:

Expand your offerings

Introduce an innovative funding solution to your clients.

Strengthen client relationships

Help businesses access liquidity without taking on debt.

Earn high commissions

Qualified brokers and referral partners are eligible to receive a competitive commission for successful transaction referrals.

Seamless integration

Unlike traditional supply chain finance, Zenith's model works without supplier buy-in, ensuring an easy fit into your clients' financial strategy.



$1M-$50M

Credit limits range from $1 million to $50 million per client.

$500M

Over $500 million in supplier invoices accelerated and invested.

Who Can Partner with Zenith?



Private Equity Firms

- Strengthen liquidity across your portfolio - Provide growth financing without capital injection.
- Enhance portfolio liquidity – Offer flexible working capital solutions to improve financial performance.
- Complement existing capital structures - Our solutions work alongside bank financing to optimize cash flow.



Brokers & Referral Partners

- Earn 10% commissions – Get paid for successful referrals.
- No cost to join – Sign up easily and access NDAs & white-label materials.
- Expand your network's financial options – Help companies secure funding without disrupting existing lender relationships.



Investment Banking, Audit, Accounting & Law Firms

- Differentiate your services – Offer an innovative financing solution that helps clients manage working capital more efficiently.
- Unlock new revenue streams – Strengthen client relationships while earning referral fees on successful transactions.
- Provide strategic value – Help clients optimize their capital structure & working capital.

Become a Partner Today

Visit ZenithGroupAdvisors.com/partners to learn more and apply today.

HOW IT WORKS

1

Apply & Get Approved

Fill out our simple online application to get started.

2

Refer Clients or Co-Fund Deals

Use our partner resources to introduce potential clients or explore co-funding opportunities.

3

Get Paid

Earn 10% commission on successful transactions or gain investment exposure to a unique asset class.

WHY ZENITH

Flexible, Unsecured Financing

Works alongside existing capital structures without restrictive covenants.

Fast & Accessible Funding

2-3 week approvals with no supplier buy-in required.

Institutional Rates for the Mid-Market

Affordable supply chain financing without disrupting lender relationships.

Proven Track Record

Trusted by PE-backed and mid-market companies.